



At-A-Glance

Ordr + Cisco = Better Security Together



Select Developer
Select Integrator



PARTNER TYPE:
ISV – Developer Select

INDUSTRY FOCUS:
Cross Industry

GEOGRAPHIC FOCUS:
Global

OTHER PARTNERSHIPS:
ServiceNow, Gigamon,
CrowdStrike



SOLUTIONS:
OrdrAI Asset Intelligence Platform
OrdrAI CAASM+
OrdrAI Protect



Buying Centers:

STAKEHOLDERS:
CISO
Security Ops
Networking and IT Ops
HTM/Biomed/Clinical Eng
Risk and Compliance

See. Know. Secure.

Every Connected Device, Everywhere

Whatever is connected must be protected.
Eliminate the security black holes in your IT, IoT, IoMT, and OT infrastructure.

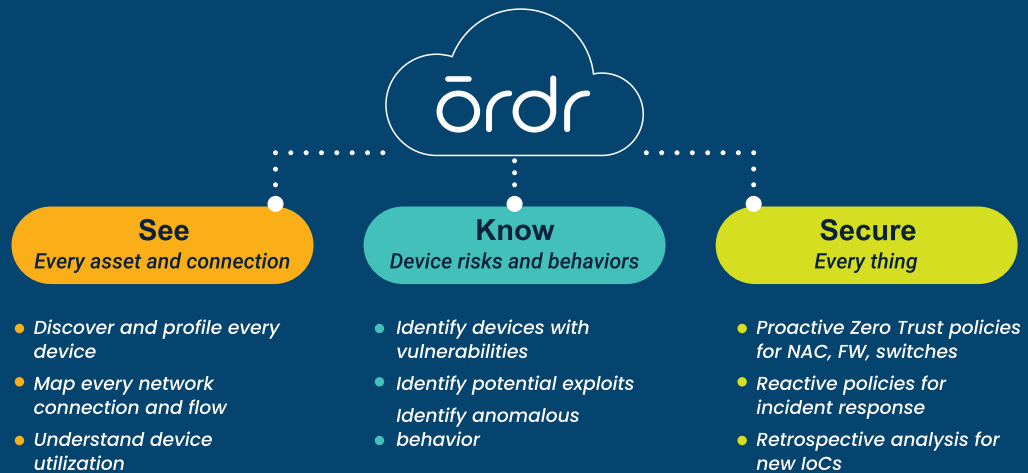


What Customer Challenges do we Solve?

- SEE every network-connected device with granular details
- KNOW what is vulnerable and potentially at risk
- SECURE with automated policy enforced with Cisco infrastructure
- Accelerate Cisco ISE deployments for faster Zero Trust segmentation and success
- Address compliance requirements set by government regulatory agencies
- Ordr Sensor for the Cisco Catalyst 9000 to extend visibility and simplify deployments



How do we Solve this Challenge?



AI-powered SaaS platform for visibility and security of all connected devices

- Maintaining a comprehensive and accurate inventory of every connected asset
- Managing asset vulnerabilities and risk with actionable insights
- Detecting threats and accelerating response
- Automating policy to simplify and accelerate Zero Trust segmentation and NAC
- Tight integration with Cisco Meraki, ISE, 9000, and other platforms

Cisco Products:

- Cisco ISE / SDA / TrustSec / ASA / FTD / Flow Analytics / Prime
- Cisco Catalyst 9k
- Cisco Catalyst Center
- Cisco Meraki
- Cisco XDR coming soon!
- Splunk



Use Cases:

- NAC Acceleration
- Zero Trust Segmentation
- Asset Inventory and Management
- Vulnerability Management
- Threat Detection and Response
- Compliance
- Cyber Asset Attack Surface Management (CAASM)

RESOURCE INFO

CASE STUDIES



CISCO SOLUTION:



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What is our Unique Value Proposition?

- Visibility and security for every connected device across the whole enterprise
- Real-time, automated asset discovery and classification
- Comprehensive visibility and management of asset vulnerabilities and risks
- Threat detection, behavioral monitoring, and automated actions for accelerated response
- Automated policy creation to accelerate Zero Trust segmentation and NAC



How will this Benefit our Customers?

- Renewing and extending the value of Cisco infrastructure
- Leveraging existing Cat9k investments
- Increasing Cisco Meraki value proposition through automated policy generation and enforcement
- Meeting Cyber Essentials and NHS Cyber standards in Europe through Ordr integration



Cisco Integrations

- Cisco ISE / SDA / TrustSec
- Cisco FMC / FTD / ASA
- Cisco Catalyst Center / Prime
- Cisco Meraki and Cisco Spaces
- Cisco Network Analytics and Splunk
- Catalyst Switches and Wireless Controllers
- Catalyst 9k App Sensor



Case Studies



Healthcare:

Dayton Children's –
Significantly reduced
its exposure to attacks.



Manufacturing:

nVent – Superior
visibility, unmatched
segmentation.



Financial Services:

Veritex Community Bank –
Comprehensive asset visibility
to identify cybersecurity threats
and respond.